

# Alternative Realty

Shelley Zucker, cell or text: (503) 706-2548  
shelleyzucker@gmail.com

## Professional Service for Buyers

### 1. Protection and Representation

Every party in a real estate transaction needs representation through the complex issues that can arise when buying or selling a home. It is important to work with an agent that represents and protects your goal and interests.

### 2. Negotiation

We know what to ask to get you what you value most. We protect your interests and help ensure your needs are represented during every part of the transaction.

### 3. Access to Networks

We use local and national real estate networks to help find you the right home. We keep updated on new listings and screen for listings that meet your criteria

### 4. Anticipation of Needs and Problems

We keep you prepared for every step of the home process in order to save you time, money, and frustration.

### 5. Facilitation of Your Home Search

We handle legally required filings and paperwork, schedule appointments, research property history, answer questions, find information, organize tours, and coordinate critical activities that are part of a home purchase. If requested, we can also recommend lenders, home inspectors, contractors, and escrow agents.

### 6. Resource for Home Needs

Although we are not contractors, we can help you explore possible solutions for repair issues identified in your home inspection and brainstorm future upgrades and improvements.

### 7. Coordination of Closing

We coordinate the many parties, activities, and paperwork involved in a real estate transaction to meet the requirements and deadlines of the contract. We are present at your closing appointment (and long afterwards!) to assist with questions or concerns.

## About our Company

Family owned since 1981, Alternative Realty establishes and maintains long-term client relationships. We work in partnership with lenders, escrow agents, and contractors to make the home buying or selling experience as straight forward as possible.

We provide high quality real estate services to buyers and sellers in the Eugene and Portland areas. Our success is based on experience with changing markets, our own purchases and sales, caring personalities, and clear communication. We value diversity, honesty, and attention to detail. We have over 35 years of experience with 1031 exchanges; seller financing; short sales; bank owned properties; and multifamily, condo and residential purchases; and sales of in town and country property.

We are your Alternative mother and daughter team.

